Quarterly Report

**SÜSS** MicroTec

## Key Figures Q1/2007

in Euro million	Q1/07	Q1/06	Change
Sales and orders position			
Order entry	26.7	40.6	-34.2%
Order backlog as of 03/31	65.1	85.5	-23.9%
Total sales	39.4	39.1	0.9%
Sales margin	8.9%	9.4%	-
Gross profit	16.6	17.6	-5.4%
Gross margin	42.1%	45.0%	-
Costs of sales	22.8	21.5	6.1%
EBITDA	5.3	6.6	-20.0%
EBITDA margin	13.5%	17.0%	-
EBIT	3.9	4.8	-18.7%
EBIT margin	9.9%	12.3%	-
Earnings after tax	3.5	3.7	-4.6%
Earnings per share	0.21	0.22	-4.5%
Balance sheet			
Shareholders' equity	102.6	87.7	17.1%
Equity ratio	66.7%	55.4%	
Return on equity	3.4%	4.2%	
Balance sheet total	153.9	158.1	-2.7%
Net cash	15.1	14.1	7.2%
Free cash flow	0.5	6.7	-92.7%
Other key figures			
Investments	1.7	1.7	2.3%
Investment ratio	4.4%	4.4%	_
Depreciation	1.4	1.8	-23.3%
Employees as of 03/31	771	689	11.9%

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From left to right: Dr. Stefan Schneidewind (Chief Executive Officer) Dr. Stefan Reineck (Management Board)

# Dear Shareholders, Business Associates and Employees of SUSS MicroTec AG.

Following a very successful 2006, which brought us back into the profit zone after four consecutive deficit years, we have also started well in the 1st quarter of 2007. At EUR 39.4 million, sales even slightly exceeded those of the very strong 1st quarter of 2006 (EUR 39.1 million). More importantly, we have proved that we are sustainably profitable and that the previous year's very good results were not an exception. The operating result (EBIT) turned out somewhat lower at EUR 3.9 million than in the 1st quarter of 2006, when the EBIT was EUR 4.8 million (minus 19 percent). This is particularly due to higher production costs, which reduced gross earnings (gross operating result of sales) from EUR 17.6 million to EUR 16.6 million (minus 5 percent) and contributed to an EBIT margin of 9.9 percent. However, the picture of earnings after taxes (EAT) is very positive; at EUR 3.5 million they are almost as high as in the 1st quarter of 2006 when after-tax earnings were EUR 3.7 million (minus 5 percent). This was due to the lower interest expenditures with simultaneously higher interest earnings and lower taxes on earnings than in the corresponding period.

At EUR 26.7 million, the order entry fell significantly in comparison with the 1st quarter of 2006, as orders up to EUR 40.6 million were entered (minus 34 percent). However, this decrease was anticipated due to the reserved atmosphere in the semiconductor equipment sector and has been taken into account in our internal planning. In particular in Asia, where important customers placed large orders in the previous year, we were aware that a break would occur. Nevertheless, we are still expecting the sectoral trend to begin to do well from the middle of the year. Overall, the above-mentioned figures prove that we are following the right product and sales strategy and have the cost structure under control.

We are also very satisfied with the progress in our C4NP project. The delivery and installation of the high-volume production tool at IBM in East Fishkill, USA, is taking place as planned. IBM has already installed several systems necessary for the C4NP process and has started the lead-free C4NP bumping process. IBM, which is better positioned than ever before as a technology leader in the semiconductor manufacturing industry, remains focused on C4NP as a lead-free backend technology and places its trust in SUSS MicroTec as the leading provider of advanced packaging solutions. We are therefore expecting interest in this technology to continue to grow within the semiconductor industry.

The example of C4NP demonstrates that we continue to occupy a leading position in our industry in the development of innovative technology. At the same time, we are not betting on a single horse, but are driving forward innovations such as 3D stacking and silicon-on-insulator (SOI) technologies, all of which will give impetus to our Wafer Bonder (Substrate Bonder) business. The aforementioned technologies will be required for example in the production of microchips for the next generation of mobile telecommunications terminals such as Internet-capable cell phones and handhelds – a sector with large growth potential.

The expected increase in sales in the Substrate Bonder segment should balance out decreases in sales within the Lithography segment, enabling us to adhere to our ambitious guidance for 2007.

Garching, May 2007

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Dr. Stefan Schneidewind Chief Executive Officer Dr. Stefan Reineck Management Board

### **Sales and Earnings**

### **Distinction for Lithography**

As expected, Lithography, the largest business segment by far, developed weakly in the 1st quarter of 2007 following the boom year of 2006. Sales decreased in comparison with the 1st quarter of 2006 from EUR 25.7 million to EUR 21.6 million (minus 16 percent), the segment result went down from EUR 5.6 million to EUR 4.5 million (minus 19 percent) and order entry halved from EUR 25.3 million to EUR 12.7 million.

Demand was greatest for our newly developed machines such as the MA200Compact Mask Aligner and the fully automatic Spin Coater, which has by now become standard equipment for microstructuring. This also applies to our Spray Coater, the development of which is based on a SUSS-owned patent. The delivery of a MA200Compact to the Japanese group Seiko Epson represents a milestone. The worldwide leader in products and services in the area of photographic printing and digital imaging chose the SUSS Mask Aligner because it allows cost-effective development of new and demanding system solutions in the area of advanced packaging. The MA200Compact has therefore successfully pushed forward into a new area of application of high technical requirements, which had been previously held by the rival, more cost-intensive 1X Steppers technology.

The most important market for the SUSS MicroTec Lithography systems remains the tiny world of microsystems technology. With the DSM200 we have now brought onto the market a new, fully automated measuring device which recognizes incorrectly positioned structures on a wafer as early as during the first steps of the process, contributing to an increase in the yield and therefore to a reduction in costs. The DSM200 is already being employed by several production customers for testing print heads and sensors, primarily in the automotive and consumer goods sector. This machine opens a completely new market segment of outstanding prospects for SUSS MicroTec.

Our strong customer orientation has also paid off: STMicroelectronics, a worldwide leader of integrated circuits based in Tours, France, conferred upon us the Supplier Award. The award is in recognition of the good collaboration with the Lithography division of SUSS MicroTec in the areas of service, sales and technical cooperation.

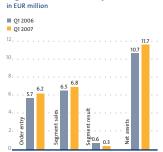




### **Stable Course of Business in Test Systems Segment**

The second largest segment Test Systems developed very steadily in the 1st quarter of the new year. Sales climbed from EUR 6.5 million to EUR 6.8 million (plus 4 percent). However, EUR 0.3 million less were earned than in the previous year's quarter (EUR 0.6 million or minus 60 percent), resulting from a strategy that deliberately aims to penetrate the 300-millimeter market in Asia. The order entry also developed positively by even rising slightly from EUR 5.7 million to EUR 6.2 million; in Japan the figures were EUR 1.7 million following only EUR 0.2 million in the 1st quarter of 2006.

### Segment Overview – Test Systems



### Growth in Substrate Bonder

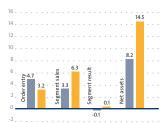
Our US-based business proved to be the growth engine it was anticipated to be. At EUR 6.3 million, sales almost doubled (plus 93 percent) in comparison with the 1st quarter of 2006 (EUR 3.3 million). It was particularly pleasing to see that the investments in this area showed a positive result for the first time: plus EUR o.1 million following a loss of the same amount in the 1st quarter of 2006. The order entry has not yet fulfilled all expectations: at EUR 3.2 million, this was below the volumes of the corresponding period by EUR 1.5 million. However, upon viewing the regional distribution of the order entries, it is possible to see that orders are now coming in larger numbers from the North America region. At EUR 1.6 million, these figures were even above the planned figures, which shows that the investments made in research, development and distribution in the American market are beginning to pay off. In a second step, we now also want to establish this successful expansion strategy in the Asian market.



in EUR million

Q1 2006

Q1 2007



### Sales Increase in Device Bonder

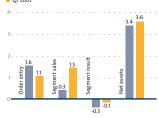
The Device Bonder segment, based in France, traditionally shows large fluctuations in sales and results. In the 1st quarter of 2006, sales of only EUR 0.3 million were realized. They were EUR 1.5 million in the 1st quarter of the new year. Correspondingly, the loss decreased from EUR 0.3 million to EUR 0.1 million. The order entry dropped in the 1st quarter of 2007 in comparison with the 1st quarter of the previous year from EUR 1.6 million to EUR 1.1 million.

### Segment Overview - Device Bonder





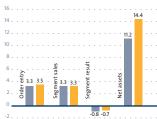




### **Segment Overview of Others Segment**

in EUR million



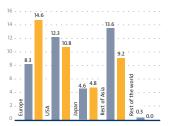


### More Orders in America

Looking at regional sales distribution, it becomes obvious that Europe was able to make an increase to an above-average degree, from EUR 8.3 million to EUR 14.6 million in the corresponding period. In the American market by contrast, sales fell slightly (from EUR 12.3 million to EUR 10.8 million). There was a mixed picture in Asia with a small plus in China and Japan, and a minus in Taiwan and in the rest of Asia.

### Sales by Region

in EUR million
■ Q1 2006. ∑: 39.1
■ Q1 2007. ∑: 39.4



In contrast, America was almost able to reach the high level of the 1st quarter of 2006 (EUR 9.1 million following EUR 9.5 million), while Europe remained below expectations (EUR 8.0 million following EUR 12.5 million) and all markets in Asia received fewer orders. The decrease is particularly significant in Taiwan (EUR 2.0 million following EUR 9.0 million). The order entry on the American market, which remained at a steady high level despite the weak dollar, demonstrated however that we have the right products in our portfolio for new applications.

### **Order Entries by Region**

in Mio, EUR

Q1 2006. ∑: 40.6
Q1 2007. ∑: 26.7

Shares

Options

In total, the order backlog decreased to EUR 65.1 million as of March 31, 2007, while this had been EUR 85.5 million one year earlier. The backlog in America was at a similarly high level as in the corresponding period (EUR 24.8 million following EUR 26.2 million), while this decreased sharply in Europe (EUR 16.5 million following EUR 25.0 million). The picture was mixed in Asia where decreases in China, Taiwan and the rest of Asia stand in contrast to a rise in Japan.

### Directors' Dealings as of 31 March 2007

Management Board

Management board	Silaics	Орионз
Dr. Stefan Schneidewind	13,278	80,000
Dr. Stefan Reineck	600	0
Supervisory Board	Shares	Optionen
Dr. Winfried Süss	1,131,000	0
closing associated persons as defined by § 15a WpHG (Securities Trade Act)	147,443	0
Gerhard Rauter	0	0
Peter Heinz	1,338	0
Prof. Dr. Anton Heuberger	0	0
Dr. Christoph Schücking	500	0
Dr.e.h. Horst Görtz	17.216	0

## **Financial Report**

### IFRS - Consolidated Statement of Income

TEUR	
Sale	
Cos	t of sales
Gross p	profit
Sell	ling costs
	earch and development costs
	ministration costs
	ner operating income
Oth	ner operating expenses
	Analysis of net income from operations (EBIT):
	EBITDA (Earnings before Interest and Taxes, Depreciation and Amortization)
	Depreciation and amortization of tangible assets,
	intangible assets and investments in subsidiaries
Mad Inc	come from operations (EBIT)
ivet inc	one non operations (EDIT)
Inte	erest expenses
	erest income
Income	e before taxes
Inc	ome taxes
Net pro	ofit or loss
The	ereof minority interests
The	reof equity holders of SUSS MicroTec
Ear	nings per share
Bas	ic earnings per share in EUR
	uted earnings per share in EUR

01/01/ - 03/31/2007	01/01/ - 03/31/2006
39,412	39,061
-22,809	-21,501
16,603	17,560
-5,778	-5,700
-1,893	-2,125
-5,072	-5,042
453	739
-409	-629
5,305	6,629
 -1,401	-1,826
 3,904	4,803
-150	-380
142	91
 3,896	4,514
 -401	-849
 3,495	3,665
 46	19
 3,449	3,646
0.21	0.22
0.20	0.20

### IFRS - Consolidated Balance Sheet

TEUR		
ASSETS	03/31/2007	12/31/2006
Non-current assets	51,831	52,435
Intangible assets	14,754	14,514
Goodwill	22,659	22,726
Tangible assets	4,860	4,948
Other investments	18	5
Tax assets	598	598
Other assets	410	417
Deferred tax assets	8,532	9,227
Current assets	102,058	104,840
Inventories	57,493	57,964
Accounts receivable	17,940	23,244
Securities	9	9
Tax assets	1,579	1,265
Cash and cash equivalents	22,218	20,459
Other assets	2,819	1,899
Balance sheet total	153,889	157,275

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LIABILITIES & SHAREHOLDERS' EQUITY	03/31/2007	12/31/2006
Shareholders' equity	102,618	99,155
Subscribed capital	17,008	17,007
Reserves	85,875	82,339
Accumulated other comprehensive income	-474	-354
Minority interests	209	163
Non-current liabilities	10,551	11,787
Pension provisions	2,626	2,596
Other provisions	560	586
Financial debt	2,193	2,677
Other liabilities	140	195
Deferred tax liabilities	5,032	5,733
Current liabilities	40,720	46,333
Other provisions	4,543	5,030
Tax liabilities	1,614	1,338
Financial debt	4,890	3,116
Accounts payable	5,492	6,418
Other liabilities	24,181	30,431
Balance sheet total	153,889	157,275

### IFRS - Consolidated Statement of Cash Flows

TEUR	01/01/ - 03/31/2007	01/01/ – 03/31/2006
Net profit or loss	3,495	3,665
Amortization of intangible assets	881	1,227
Depreciation of tangible assets	520	599
Profit or loss on disposal of intangible and tangible assets	104	0
Change of reserves on inventories	-156	1,822
Change of reserves for bad debts	-112	-107
Non-cash stock based compensation	83	76
Non-cash income from the reversal of provisions	-85	-286
Non-cash interest expenses from increase of convertible debt	4	111
Other non-cash effective income and expenses	226	396
Change in inventories	420	-6,924
Change in accounts receivable	5,326	6,537
Change in other assets	-1,227	-1,452
Change in pension provisions	30	-24
Change in accounts payable	-900	1,812
Change in other liabilities and other provisions	-6,367	655
Change of deferred taxes	-6	248
Cash flow from operating activities	2,236	8,355

	01/01/ -	01/01/ -
TEUR	03/31/2007	03/31/2006
Payments in tangible assets	-592	-969
Payments in intangible assets	-1,157	-741
Cash flow from investing activities	-1,749	-1,710
Increase of bank loans	0	0
Repayment of bank loans	-605	-2,430
Change of current bank liabilities	1,956	-1,738
Change in other financial debt	-63	-79
Proceeds from issuance of common stocks	5	0
Cash flow from financing activities	1,293	-4,247
Adjustments to funds caused		
by exchange-rate fluctuations	-21	30
Change in cash and cash equivalents	1,759	2,428
Funds at beginning of the year	20,459	26,325
Funds at end of the period	22,218	28,753
Cash flow from operating activities includes:		
Interest paid during the period	146	233
Interest received during period	142	91
Tax paid during the period	227	220
Tax refunds during the period	276	0
Tax paid during the period	227	

### IFRS – Consolidated Statement of Shareholder's Equity

TEUR	Number of shares (in thousands)	Subscribed capital	Additional paid-in capital	
As of 1 January 2006	16,793	16,793	90,673	
Issuance of subscription rights			76	
Net profit loss or loss				
Unrealized loss from securities, net of tax				
Foreign currency adjustment				
As of 31 March 2006	16,793	16,793	90,749	
As of 1 January 2007	17,007	17,007	91,573	
Issuance of shares: Exercise of stock options	1	1	4	
Issuance of subscription rights			83	
Net profit loss or loss				
Foreign currency adjustment				
As of 31 March 2007	17,008	17,008	91,660	

Earnings reserve	Retained earnings	Accumulated other comprehensive income	Minority interests	Total
433	-24,466	683	49	84,165
				76
	3,646		19	3,665
				-9
		-243		-243
433	-20,820	431	68	87,654
433	-9,667	-354	163	99,155
				5
				83
	3,449		46	3,495
		-120		-120
433	-6,218	-474	209	102,618

# IFRS – Segment Reporting Segment information by business segment

	Lithography		Substrat	e Bonder
_ TEUR	Q1/2007	Q1/2006	Q1/2007	Q1/2006
Sales	21,646	25,726	6,310	3,273
Result per segment	4,509	5,588	106	-75
Significant non-cash items	-233	-812	-79	-32
Segment assets	57,755	67,239	17,286	12,454
- thereof Goodwill	13,599	13,599	0	0
Unallocated assets				
Total assets				
Segment liabilities	-15,702	-28,438	-2,766	-4,253
Unallocated liabilities				
Total liabilities				
Depreciation and amortisation	705	968	309	275
- thereof scheduled	705	808	309	275
- thereof impairment loss	0	160	0	0
Capital expenditure	244	160	777	204
Average workforce during the year	314	280	93	79

## Segment information by region

	Sales		Capital ex	penditure
TEUR	Q1/2007	Q1/2006	Q1/2007	Q1/2006
Europe	14,610	8,250	672	740
North-America	10,795	12,332	978	924
Japan	4,776	4,627	20	1
Rest of Asia	9,225	13,584	39	9
Rest of world	6	268	40	36
Consolidation effects	0	0	0	0
Total	39,412	39,061	1,749	1,710

Device Bonder		Test Systems		Other		Total	
Q1/2007	Q1/2006	Q1/2007	Q1/2006	Q1/2007	Q1/2006	Q1/2007	Q1/2006
1,508	327	6,759	6,478	3,189	3,257	39,412	39,061
-134	-252	257	645	-601	-787	4,137	5,119
218	-849	177	185	73	3	156	-1,505
6,701	6,057	16,173	16,876	19,796	14,945	117,711	117,571
0	0	4,294	4,538	4,766	5,247	22,659	23,384
						36,178	40,547
						153,889	158,118
-3,139	-2,648	-4,518	-6,184	-5,273	-3,739	-31,398	-45,262
						-19,873	-25,202
						-51,271	-70,464
41	48	69	77	277	458	1,401	1,826
41	48	69	77	277	458	1,401	1,666
0	0	0	0	0	0	0	160
17	13	60	37	651	1,296	1,749	1,710
47	38	135	127	177	158	766	682

### Assets

Q1/2007	Q1/2006
76,713	76,479
37,658	38,593
3,954	3,644
568	639
2,443	3,532
-3,625	-5,316
117,711	117,571

## Selected Explanatory Notes to the Interim Report of SUSS MicroTec AG as of March 31, 2007

### 1. General accounting policies

The consolidated financial statements of SUSS MicroTec AG as of December 31, 2006 were prepared in accordance with International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and valid as of the balance sheet date. The interim Group financial statements as of March 31, 2007, which have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting", have been drawn up using the same accounting methods as in the 2006 Group financial statements.

All interpretations of the International Financial Reporting Interpretations Committee (IFRIC), which are mandatory as of March 31, 2007 have also been applied.

For additional information on the individual accounting methods applied, please refer to the consolidated financial statements of SUSS MicroTec AG as of December 31, 2006.

The interim financial statements were neither audited, nor did they undergo an auditing review.

All amounts are indicated in thousands of euros (EUR '000) unless otherwise noted.

### 2. Changes in the Group structure

The financial statements of SUSS MicroTec AG and all of the major companies for which there is a group control option according to the control principle, irrespective of the level of participating interest, are included in the consolidated financial statements. With respect to the consolidated financial statements as of December 31, 2006, there were no changes within the consolidated group.

There were no circumstances during the interim reporting period which had any impact on the assets, liabilities, shareholders' equity, period results or cash flow and which were unusual due to their type, extent or frequency.

If estimates were made within the scope of the interim reporting, they shall remain essentially unchanged in methodology within the fiscal year and in the fiscal year comparison.

In contrast to the method of approach at year-end, the income tax expense in each interim reporting period is recorded on the basis of the best estimate of the weighted average annual income tax rate expected for the entire fiscal year.

As a result of valuation allowances made to capitalized loss carry-forwards in the past, SUSS MicroTec AG is presently assuming an annual income tax rate that will be considerably lower than the expected income tax rate of 37%.

Furthermore, there were no changes subject to reporting requirements that have a significant impact on the current interim reporting period.

No issues, buybacks or repayments were effected during the reporting period, either for debenture bonds or for other equity securities.

### 6. Dividends paid

No dividends were paid out or proposed for disbursement during the reporting period.

### 7. Significant events after the close of the interim reporting period

There were no significant events subject to reporting requirements after the close of the interim reporting period.

### 8. Contingent liabilities and contingent claims

There are no contingent claims. There were no significant changes in contingent liabilities with respect to the reporting time frame of December 31, 2006.

### 9. Earnings per share

The undiluted earnings per share are determined by dividing the net income for the period accruing to the shares (after minority interests) by the average number of shares.

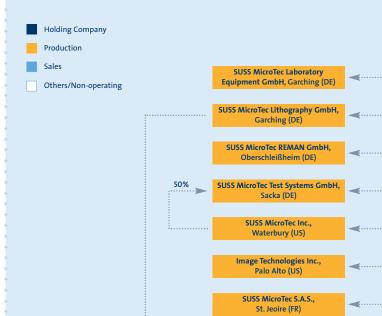
To determine the diluted earnings per share, the profit for the period to be attributed to the shareholders (after minority interests), as well as the weighted average of the shares in circulation, must be adjusted for the effects of all potentially diluting shares.

### Corporate Calendar 2007

May, 03	Quarterly Report 2007
May, 04	DVFA-Analysts' Conference, Frankfurt am Main/Germany
May, 08-10	SEMICON Singapore
June, 03-08	MTT-S Symposium, Honolulu/Hawaii
June, 04-06	SEMICON CIS, Moscow/Russia
June, 10-14	Transducers 2007, Lyon/France
June, 13-16	OPTO Taiwan, Taipei
June, 25-27	Micromachine, Tokyo/Japan
July, 06	General Assembly
July, 17-19	SEMICON West, San Fransisco/CA
August, 07	Semiannual Report 2007
September, 12-14	SEMICON Taiwan, Taipei
October, 08-12	European Microwave Week, Munich/Germany
October, 09-11	SEMICON Europa, Stuttgart/Germany
November, 06	Ninemonth Report 2007
December, 05-07	SEMICON Japan, Chiba

Forward-looking statements: The reports contain forward-looking statements. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and you should not place too much reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update any of them in light of new information or future events. Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results or outcomes to differ materially from those expressed in any forwardlooking statement.

### Legal Structure of the Group



SUSS MicroOptics S.A., Neuchâtel (CH)

### **Imprint**

Published by: SUSS MicroTec AG

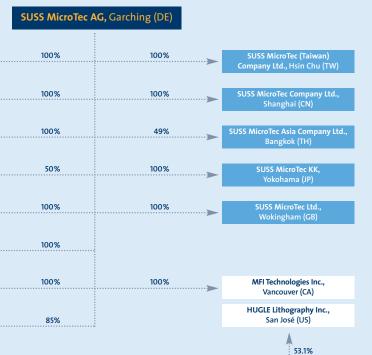
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**Financial Reporting** 

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